

Jack Kane

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PROFILE

Current GIS student (MSc, University of Exeter) moving into spatial analysis and geospatial consultancy, after six years spent building relationships with clients, vendors, and colleagues in enterprise technology. I care about translating technical work into something clear and useful for the people who need it, and I bring a direct, warm, and collaborative approach to working with stakeholders — including coordinating a \$1.5M+ warranty contract from first conversation through to delivery. I'm now pairing that relationship-first way of working with GIS training in R, spatial statistics, and drone analysis, and I'm looking forward to bringing both to client-facing consultancy work in the cultural, planning, and public-policy sectors.

KEY SKILLS

GIS & Technical: ArcGIS Pro, QGIS, R, Python, spatial statistics, remote sensing basics, web mapping, hydrological analysis, cartographic design, drone/UAV operation and data processing

Professional: Client & stakeholder engagement, contract negotiation, data storytelling & reporting, cross-functional communication, project coordination, budget management

EDUCATION

University of Exeter — Exeter, UK

2025 – 2026

MSc Geographical Information Science

- Coursework: GIS for Professionals, Coding for Spatial Analysis, Spatial Data Science, Open-Source GIS
- Dissertation (ongoing): Beats, Bars, and the Borough — Currently investigating how licensing music venues are applied across England, with a particular focus whether some genres are more likely to experience licensing interventions.

SUNY Fredonia — Fredonia, NY

2014 – 2018

BS Business Administration – Music Industry

- Coursework: Web Programming I & II, Mass Media & Society, Public Speaking, Student Record Label

PROFESSIONAL EXPERIENCE

Ingram Micro — Buffalo, NY

2019 – 2025

Platform Specialist II

Lenovo Server — Subject Matter Expert

2019 – 2023

- Grew into the team's go-to subject matter expert on Lenovo Server, building deep structural and program knowledge over four years and operating at a level on par with Market Development Specialists.
- Worked closely with vendor reps and client over several months to put together the team's largest perpetual service contract (\$1.5M, Z70YEP), staying in consistent dialogue with all parties and coordinated the successful implementation.
- Contributed to a record sales quarter (\$28M, Q2 2020) and helped the team reach the top market share in our industry.

APC Power, Citrix, ShareFile — Multi-Vendor Support Specialist

2023 – 2025

- Took on three additional vendor lines beyond Lenovo, building working systems knowledge for each and applying the same relationship-first approach to support clients and vendors day to day.
- Brought the problem-solving and stakeholder skills developed as Lenovo SME to new, less familiar programs — often working through client issues under time constraints.

Canalside Buffalo — Buffalo, NY

2015 – 2019

Events Assistant (promoted from seasonal work)

- Served as a friendly, reliable point of contact between events staff, instructors, and the public, helping small and large-scale events run smoothly for everyone involved.
- Supported and mentored interns, and helped guide the team through unexpected challenges with quick decision making.

ADDITIONAL EXPERIENCE

Music Industry Club, SUNY Fredonia

2017 – 2018

- Club Treasurer — worked with Student Affairs on a clear, data-driven proposal that secured an 11% increase to the club's annual budget, helping our inaugural Soulstice Jam music festival go ahead.

HAIL! Fredonia Records

2017 – 2018

- Events Team — enjoyed creating promotional graphics and video (Affinity Designer, iMovie, Logic Pro X) for campus events and releases.