

Jack Kane

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PERSONAL STATEMENT

MSc GIS student with a background in music industry studies and client-facing analytical roles, seeking to apply spatial analysis and mixed methods to cultural and policy-focused projects. Adept at critically assessing tasks and collaborating with multiple parties to achieve timely solutions. I thrive on breaking down intricate situations and communicating with warmth and empathy to foster strong relationships.

PROFESSIONAL EXPERIENCE

Ingram Micro - Buffalo, NY

Platform Specialist II | 2019 - 2025

Initially hired to support the Lenovo Server team and then shifted to support additional vendors with my skills in creative problem solving, multitasking, and communication.

- Arranged the teams largest perpetual service contract (\$1.5mil - Z70YEP) by maintaining consistent dialogue between the vendor and customer, and coordinated the implementation of the sale to guarantee the success of the opportunity.
- Achieved record sales in Q2 2020 (\$28mil) and gained the top market share in our industry (Lenovo Server).

Canalside Buffalo - Buffalo, NY

Events Assistant | 2015 - 2019

Seasonal position where I was promoted from the Info Kiosk to Events Assistant where I oversaw daily fitness classes and was a point of contact between the events staff, instructors, and participants.

- Acted as a liaison event staff, instructors, and attendees, supporting both small and large-scale public events and ensuring positive participant experiences.
- Supervised interns and advised on facility policies regarding unforeseen challenges.

Music Industry Club - Fredonia, NY

Club Treasurer | 2017 - 2018

Elected to maintain a detailed budget that was easy to understand for fellow club leaders. Established communication between Student Affairs and the Music Industry Club to secure new and recurring club events.

- Negotiated an 11% increase to the 2018 - 2019 academic budget. Outlined a proposal that was distributed and approved at our annual budgetary meeting.
- Provided data-driven support documents to the head of Student Affairs, which permitted the club to move forward with its spring music festival, Soulstice Jam.

HAIL! Fredonia Records - Fredonia, NY

Events Team | 2017 - 2018

Assisted with graphic design for campus fliers and recorded, edited, and rendered promotional videos. Utilised Affinity Designer, iMovie, and Logic Pro X to generate promotional material.

EDUCATION

University of Exeter - Exeter, Devon

Master of Science, Geographical Information Science | 2025 - 2026

- Coursework: GIS for Professionals, Coding for Spatial Analysis, Spatial Data Science, Data Governance and Ethics

SUNY Fredonia - Fredonia, NY

Bachelor of Science, Business Administration - Music Industry | 2014 - 2018

- Coursework: Thirsty Planet, Mass Media & Society, Public Speaking, Web Programming I & II, Student Record Label